## BEST PRACTICES for OWNING & OPERATING A CONSTRUCTION COMPANY

Presented by Logical Construction Concepts Sage Master Builder Business Partner What you will learn:

Construction is a highly competitive and complex business. Thousands have done quite well and prospered but even more have tried and failed! Most contractors begin as tradespeople and learn the business from the school of "hard knocks". This seminar provides you with the information and techniques you will need to start, grow, and operate a profitable business.

You will learn:

Cost-effective Marketing Ideas Practical Estimating Methods Improved Bidding and Pricing of Work Hiring and Keeping Good Employees & Subs Structuring & Organizing the Business Motivating Techniques that Work Effective Communication Methods

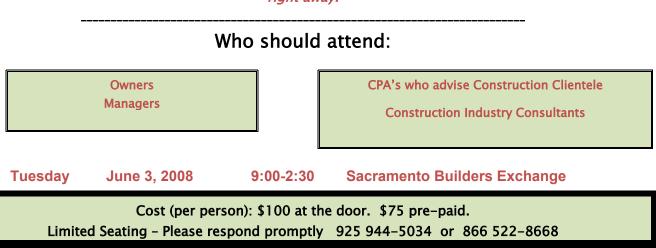


Production & Quality Management Ideas Materials Acquisition & Control Ideas Change Order Management Techniques Scheduling for Profit Cost Control & Managed Growth Cash Management & Financing Billing & Collection Procedures

THE BENEFITS OF THESE TOOLS ARE ABSOLUTELY VITAL

Managed Growth Motivated Employees A "Plan" for Slow Times Happy Customers who Refer Business Peace of Mind A Business You Can Sell

Some of the most successful people in the business community are contractors with good business sense. You will "take away" several easy-to-use techniques that you can put to use right away.



## Your Instructor

JIM CUMMING, Logical Construction Concepts: a systems consultant for the past 20 years and a consultant to the construction industry for the past 10 years. Jim advises dozens of clients on the most efficient devices, software, and manual techniques for all phases of the construction process. He is a certified instructor for Master Builder and teaches classes in Project Management, Estimating, Construction Accounting, and Scheduling.

More information is available at our website: <u>www.lcc-mb.com</u>

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Seminar Attendance Application					
Tuesday	June 3, 2008	9:00-2:30	Sacramento Builders Exchange 1331 T Street, Sacramento, CA		
Company Name:					
Mailing Address:					
City, St ZIP:					
Phone Number:	one Number:Fax NumberFax Number				
Contact		e-mail			
Attendee #1		e-mail			
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Attendee#3		e-mail			
Our company belongs	to the Sacramento Buil	lders Exchange	YES	NO (please circle)	
Credit Card Type: Visa	, MasterCard			PLEASE FAX	
Name on the Card:			-	COMPLETED FORM TO	
Card Number:			-	925-937-9888	
Expire Date:			-		
Payment Amount			_		

## Logical Construction Concepts

- You will be receiving an email/fax the day prior to the event as a reminder that will include directions and a map to the venue. Mark your calendar!
- Please arrive 15 minutes prior to the event.
- Coffee and refreshments will be provided. Refunds are not available for this event.

## See Sage Master Builder in action – stay for lunch If you are interested in Master Builder's Integrated Solution for Contractors, you are invited to an <u>optional</u> lunchtime presentation. Lunch will be provided.

Count us in for lunch! YES

NO

Call 866 522-8668 or visit our website <u>www.lcc-mb.com</u> for more information.