

# BEST PRACTICES FOR CONSTRUCTION ESTIMATING

Presented by  
**Logical Construction Concepts**  
**Sage Master Builder Business Partner**

Making the best use of computer and electronic systems to estimate

## What you will learn:

Today's estimator has tools available that easily provide current  
and accurate information to manage:

Feasibility (To Bid or Not to Bid)  
Risk Assessment (What are the unknowns?)  
Specifications  
Takeoff & Measurements

Productivity Factors (Crews & Equipment)  
RFPs (Getting the most current prices)  
Assembly-based Estimating  
The Proposal

### THE BENEFITS OF THESE TOOLS ARE ENORMOUS

Effective Risk Management  
Cost Overrun Prevention

Motivated Employees  
Motivated Subcontractors

## HAPPY CLIENTS

*If you are working below capacity, this seminar will show you what these tools are  
and how best to make them work for you. You will "take away" several easy-to-  
use techniques that you can put to use right away.*

## Who should attend:

Project Managers - Owners  
Managers - Estimators

Construction Industry Consultants

Wednesday February 24, 2010 9:00-2:30 Sacramento Builders Exchange, Roseville

Cost (per person): SBE Members \$80, Non-Members \$100  
Limited Seating - Please respond promptly

## Your Instructor

**JIM CUMMING**, Logical Construction Concepts: a systems consultant for the past 25 years and a consultant to the construction industry for the past 15 years. Jim advises dozens of clients on the most efficient devices, software, and manual techniques for all phases of the construction process. He is a certified instructor for Sage Master Builder and teaches classes in Project Management, Estimating, Construction Accounting, and Scheduling.

More information is available at our website: [www.lcc-mb.com](http://www.lcc-mb.com)

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Seminar Attendance Application

**Wednesday February 24, 2010 9:00-2:30 Sacramento Builders Exchange,  
151 N Sunrise Ave #511, Roseville, CA**

Company Name: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City, St ZIP: \_\_\_\_\_

Phone Number: \_\_\_\_\_ Fax Number \_\_\_\_\_

Contact \_\_\_\_\_ e-mail \_\_\_\_\_

Attendee #1 \_\_\_\_\_ e-mail \_\_\_\_\_

Attendee #2 \_\_\_\_\_ e-mail \_\_\_\_\_

Attendee #3 \_\_\_\_\_ e-mail \_\_\_\_\_

Our company is a member of the Sacramento Builders Exchange. Yes No

Credit Card Type: Visa, MasterCard

Name on the Card: \_\_\_\_\_

Card Number: \_\_\_\_\_

Expire Date: \_\_\_\_\_ Authorized Total: \_\_\_\_\_

- You will be receiving an email/fax the day prior to the event as a reminder that will include directions and a map to the venue. Mark your calendar!
- Please arrive 15 minutes prior to the event.
- Coffee and refreshments will be provided. Refunds are not available for this event.

## See Sage Master Builder in action – stay for lunch

If you are interested in Master Builder's Construction Accounting capabilities, you are invited to an optional lunchtime presentation. Lunch will be provided.

Count us in for lunch! YES NO

Call 866 522-8668 or visit our website [www.lcc-mb.com](http://www.lcc-mb.com) for more information.

PLEASE FAX  
COMPLETED FORM TO  
925-944-5035